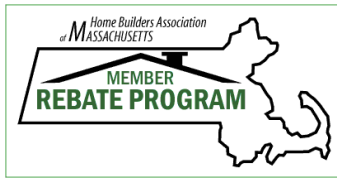


HBAMA MEMBER REBATE PROGRAM



NEWSLETTER

JULY 2011



INTRODUCING OUR FREE MEMBER BENEFIT THE MEMBER REBATE PROGRAM

The Member Rebate Program is the result of using the combined buying power of the Builders in the Association, combined with many other State Associations, to qualify for the same Manufacturer rebates the nation's largest Builders receive.

- The program does not require the Builder/Remodeler to change how they do business
- The supply chain is not affected
- No receipts are required
- A simple claim form is all that is needed to be filled out.
- Claims are filled quarterly for all homes or projects that are closed or completed.

The first step to get started is to register for the program. You can register online [here](#) or simply print the Registration Form on page 5 and fax it to our toll-free number, 800-977-5591. The current Rebate Claim Forms are on pages 6, 7 & 8. **Sign up today and we'll make your membership retroactive to January 2011!** You can claim for any home, remodeling project, or multi-family units completed from January 1st - June 30th, 2011 that used any of the Manufacturers listed below.

GET STARTED TODAY!
www.HBArebates.com

SPECIAL POINTS OF INTEREST:

- *Membership Pays - Page 2*
- *What's the Catch? - Page 3*
- *How to Claim - Page 3*
- *Innovative Website - Page 3*
- *Manufacturer Highlighted - Page 4*
- *Registration Form - Page 5*
- *Rebate Claim Form - Pages 6, 7, & 8*

Any Questions?

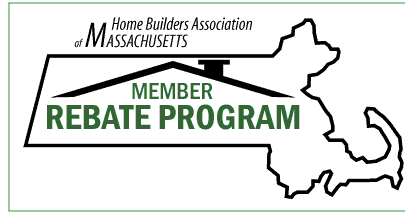
Please call or email our Program Administrators:

866-849-8400

info@hbarebates.com

PARTICIPATING MANUFACTURERS - Q2'11





MEMBERSHIP PAYS.

No one likes to leave money on the table. So, what would you think if you could get a rebate for your loyalty to many of the nation's leading Manufacturers? Well, now you can!

The Member Rebate Program is aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you complete a home, you'll be putting money back in your pocket. When you participate in the Member Rebate Program, you can count on receiving checks every quarter!



www.HBArebates.com

BENEFITS OF PARTICIPATING

The biggest perk? Money. Cold, hard cash.

And all for just remaining loyal to many of the country's leading Manufacturers you already use in all of your homes or remodeling projects.

Lump-sum checks for closed homes or projects are mailed quarterly.

NO CHANGE NEEDED IN YOUR BUSINESS PRACTICE

Besides the money, that's the best part of the program – it relies on very little from you and doesn't change the way you conduct business. Best of all, you do NOT have to change the way you currently buy. We do the paperwork, collect the money and mail you the quarterly checks directly!

WHAT'S THE CATCH?

This is the number one question, after all why does a Manufacturer want to give you money? One of the reasons is that the Big Builders have been receiving these rebates for years. The Manufacturers know your brand loyalty and combined overall volume is greater than the Big Builders, but until now, there has not been a way to identify or reward the Custom to Midsize Builders. The Member Rebate Program takes advantage of the combined volume of the Builder Members in your State HBA, to provide you with the same benefits regardless of your size.

The other reason is that Manufacturers want to influence your buying decisions. They must rely on their distribution network to promote their products and many Builders leave the choice of the brand to their subcontractors. The Builder is the one that ultimately pays for all the products that go into their homes. That is why it is the Builder who receives the rebate. Therefore, when the Builder specifies the brand, the Manufacturers will benefit and the Builder is rewarded.

HOW TO CLAIM



Completing the attached Claim Forms are simple and take minimal time

If you had any homes, remodeling projects, or multi-family units completed from January 1st - June 30th, please complete the Rebate Claim Forms on pages 6-8.

How to claim:

- Fill out the claim forms for each home. This is the easiest way if you only have a house or two and the products used in each home differ greatly.
- Fill out one form and send in a list of closed homes. This works well if you use the same products in each home.

No receipts are necessary (except Progress Lighting)

Submit the Rebate Claim Form(s) either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Form.

INFORMATIVE WEBSITE

www.HBArebates.com

The Member Rebate Program has a website that was created as a “main source” of information on the Rebate Program. The website includes:

- Brochure and Frequently Asked Questions
- Online Registration
- Current Rebate Claim Forms
- Current Newsletter
- Participating Manufacturers
- Calendar & Deadline Information

We recommend visiting the website at least once a quarter to stay up-to-date with any new Manufacturers, Calendar, and the current Claim Forms.

LUTRON - HOW LEGISLATION IS AFFECTING LIGHTING

The way we light our homes is changing rapidly—options seem to be endlessly expanding and are often confusing. Behind it all is a government mandate that many have heard of but don't truly understand how it affects them. What most people understand is the reality of needing to buy light bulbs and finding themselves faced with a seemingly endless selection, but no idea what to choose or why.

Picture the average homeowner trying to choose a light bulb: they've heard CFLs save a lot of energy. They've also heard they contain mercury and you can't just throw them away when they die. But they won't die for a long time, at least according to some article they've read in the paper. What's an LED? These are supposed to save even more than CFLs! But, they're expensive. But they won't die for a long time—they'll last even longer than CFLs, at least according to that same article in the paper. And where does halogen fit in? It seems to be a cousin of the incandescent, a prettier cousin because it saves more energy—but less attractive than the CFL and LED, if energy savings is the only thing that matters when choosing a light bulb.

The government mandate that has produced so much confusion (and such a proliferation of light bulb choices) is the Energy Independence and Security Act (EISA) of 2007, which was signed into law in December 2007 and, as part of a larger government effort to reduce energy usage and pollution, established new energy efficiency standards for light bulbs. As a result, bulb manufacturers will be prohibited from producing certain incandescent or halogen bulbs that don't meet the established standards.

The requirements for the new efficiencies will take effect in stages and will gradually phase-out bulbs that don't currently meet the standards. From 2012 to 2014, many common incandescent bulbs will become obsolete, including 100-, 75-, 60-, and 40-watt bulbs. Those greater than 100-watts and those for specialty applications, such as appliances, are exempt from the legislation.

While incandescent bulbs have not been outright banned by the EISA, any manufacturer wishing to sell them would need to produce bulbs meeting the new efficiency requirements. Bulb manufacturers have turned to investing significant research and development into the next generation of energy-efficient light sources, including compact fluorescent (CFL), light emitting diode (LED), and advanced halogen.

As these new light sources are entering the market, consumers are being faced with certain lighting challenges as they begin to replace their incandescent bulbs, beginning with "what are these new light bulbs?"

Halogen

As aforementioned, the halogen bulb is a cousin of sorts to the incandescent. Both use a tungsten filament (the wire visible inside a bulb), but the halogen uses a different housing and is filled with a different gas (from the halogen family as its name suggests). Halogen bulbs, especially the advanced energy-saving halogens that have been recently introduced, are more efficient than incandescent bulbs.

Screw-in CFLs

Screw-in CFLs have emerged as a direct replacement to incandescent bulbs, boasting greater energy efficiency and a longer lifetime; however, these bulbs—like all fluorescents—contain mercury, which complicates their disposal.

Screw-in LEDs

Screw-in LEDs are following quickly in the footsteps of the CFL. They are more energy-efficient and longer lasting than CFLs, but, although their costs have declined, they are still out of the price range of many homeowners.

Color temperature and controllability are other challenges homeowners face in choosing how to light their homes when replacing their incandescent bulbs.

Color Temperature

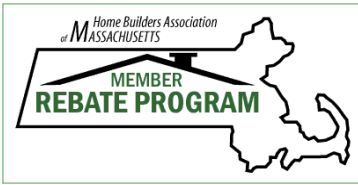
One of the drawbacks many have expressed about CFLs and LEDs are the differences in the color of the light in comparison to the incandescent bulbs they are accustomed to. The color—or more specifically, the color temperature—of a light source can change the way your eye perceives colors. Incandescent bulbs tend to give off a very warm light, but the color temperature of CFLs and LEDs can vary greatly. The same fabric that appears red in one light may look closer to orange in another. While this may not seem like cause for worry, a homeowner who has given great consideration to the furnishings of a room would likely disagree. Manufacturers have taken to labeling with descriptors such as "soft white," "warm white," "cool white," and "daylight" to help consumers identify what color lamp they need.

Control

Another challenge of switching over to screw-in CFLs and LEDs to replace incandescent lighting, is that in some cases it isn't as simple as changing a light bulb. While halogens can be dimmed the same as incandescent bulbs, consumers who use incandescent bulbs with dimmers have had poor experiences when switching over and attempting to dim CFLs or LEDs.

While manufacturers have responded to the problem by producing "dimmable" bulbs, this has not eliminated the difficulties of dimming these lamps with standard dimmers, which has resulted in consumer dissatisfaction and confusion. Dimmers designed specifically for CFLs and LEDs, such as Lutron Electronics' C·L dimmers, are needed to control these sources and alleviate the problems they present. Visit lutron.com/dimcflled for more information on C·L dimmers and to view a list of the broad range of dimmable bulbs compatible with them.

Author bio: Patrisha Kichline is a Marketing Representative for Lutron Electronics Company, Inc. Electrical Distribution and Lighting Showroom channels. For more information visit Lutron at www.lutron.com, call customer service at (888) 588-7661 or email Erik Anderson at eranderson@lutron.com.



Registration Form

HBAMA Member Rebate Program

Date: _____

Fax Registration to: 800-977-5591 or Mail to: 124 Washington St. Suite 300 Foxborough, MA 02035

Company: _____ Fax: _____

Contact: _____ Email: _____

Mailing Address: _____ Local Builders Association: _____

City: _____ Type of Builder: Custom _____ Sales Models _____

State & Zip: _____ Remodeler _____ Multi-Family _____

Phone: _____ Approximate # of Homes or Projects Completed Per Year: _____

Please circle the Manufacturer you (A) **currently use** and any Manufacturer you (B) **would consider switching to**:





HBAMA Rebate Claim Form

The information below is needed for each home, remodeling project, or multi-family units completed.

Completion Date _____

Lot/Block or Address _____

Town/City _____

Builder Name _____

How to Claim

- Fill out the claim forms for each home. This is the easiest way if you only have a house or two and the products used in each home differ greatly.
- If you have several homes or projects that all used the same products, you can complete one form and send a completed list indicating the completion dates, and either the lot & block, or the street address, and the city of each home.

- No receipts are necessary (except Progress Lighting)
 - Please submit **only the completed pages** to the addresses listed on the bottom of this form.
 - Complete the Manufacturers used and leave the Manufacturers not used blank.
- Submit the Rebate Claim Form either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Claim Form.

Basement Doors & Window Wells

Basement Doors: Bilco Steel Door (any size) _____
 Bilco ULTRA Series Door (Low Maintenance) _____

Window Wells:

Please List Qty: ScapeWEL Window Well (any size) _____
 ScapeWEL Window Well with Cover _____
 StakWEL Window Well (3 or more modules per opening = 1 _____
 StakWEL Window Well with Cover _____

Supplier: _____

Comfort Solutions Please List Qty:

Honeywell F300 Electric Air Cleaner _____ TH8000 Vision-Pro _____
 F500 HEPA Air Cleaner _____ Prestige HD Thermostat _____
 FH8000 Enhanced Air Cleaner _____ True Ease Humidifier _____

Energy-Efficient Ventilation Systems _____
 Forced Air Zoning System w/HZ Control Panel _____

Bath China List Qty of the Products Used:

mansfield _____ Bathtubs _____ Toilets _____
 _____ Lavatories _____ Bidets _____

Composite Decking 100 Sq. Foot Minimum Per Deck Application

TimberTech Please Check:
 Less Work. More Life.

Twin Finish Decking Twin Finish Decking with Railing
 Earthwood, Floorizon, or XLM Decking
 Earthwood, Floorizon, or XLM Decking with Railing

Central Vac. Systems

Dirt Devil Complete Hide-A-Hose Central Vacuum System Install
 Complete Standard Valve Central Vacuum System Install
VACUFLO (List Qty:) Vroom Vacuum System Install _____
 Installer & Phone: _____

Composite Fencing List Total Linear Feet:

FenceScape
 FenceScape Perimeter _____ LF FenceScape Privacy _____ LF

Ceramic Tile Tile Series Used: _____

daltile

Installed Price = Total Sq. Footage: _____
 Material + Labor Total Installed Price: \$ _____

Tile Installation Co: _____

Cultured Stone List Profile & Sq. Footage Used: (i.e. – River Rock - 525 sq ft.)

ELDORADO STONE
 A HEADWATERS COMPANY

Custom Vinyl Millwork Quantity of Columns Installed: _____
 Total Amount of Purchases: \$ _____

turnkey millwork

Engineered Wood Home must have Boise Engineered
 Complete all below: **1-Joists, LVL Beams, & Rim Boards**

Boise Cascade Engineered Wood Products

Home Sq. Footage: _____
 Dealer Name & Phone #: _____

Closet Shelving Only Dealer Installed

CLOSETMAID MasterSuite Laminate Laminate Pantry Closet
 Super Slide Ventilated Shelving Garage using Laminate
 Shelf & Rod/Wardrobe and or Total Slide system w/at least a 4 ft section

List Qty: Each additional bedroom closet using Laminate w/at least 1 tower _____

Installing Dealer: _____

Invoice # (Need One Per Home): _____
 # of Boise EWP Floors: _____

Columns List Qty: All Columns w/Caps & Bases

H&B Square PermaLite Columns _____
 Craftsman Fiberglass Columns _____
 Round PermaCast Fiberglass Columns _____
 Square PermaCast Fiberglass Columns _____
 Square PermaWrap Cellular PVC Columns _____
 PermaPorch Polyethylene Posts (ea) _____

DIXIE PACIFIC MANUFACTURING COMPANY

List LF:
 Pre-built Cellular PVC PermaPorch Railing: _____
 Balustrade Systems: _____

Dealer: _____

Faucets Home must contain 100% Delta Faucets Single Family
 New Construction Only: SF or Attached Attached: Condo or Apartment

DELTA FAUCET COMPANY Please complete all below:

Faucet Style & Finish Installed: _____
 For example: Leland® Chrome _____

Plumbing Supplier: _____

www.HBArebates.com

The Member Rebate Program has a website that was created as a “main source” of information on the Rebate Program. We recommend visiting the website at least once a quarter to stay up-to-date with any new Manufacturers, Calendar, the current Rebate Claim Forms, and the current Newsletter.



HBAMA Rebate Claim Form

Completion Date _____

The information below is needed **for each home, remodeling project, or multi-family units completed.**

Lot/Block or Address _____

Builder Name _____

Town/City _____

How to Claim

- Fill out the claim forms for each home. This is the easiest way if you only have a house or two and the products used in each home differ greatly.
- If you have several homes or projects that all used the same products, you can complete one form and send a completed list indicating the completion dates, and either the lot & block, or the street address, and the city of each home.

- No receipts are necessary (except Progress Lighting)
 - Please submit **only the completed pages** to the addresses listed on the bottom of this form.
 - Complete the Manufacturers used and leave the Manufacturers not used blank.
- Submit the Rebate Claim Form either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Claim Form.

Fiberglass Entry Doors Program is for Fiberglass Doors Only

THERMA TRU DOORS Check Highest Level Product Used:

Smooth-Star - "Good" Fiber-Classic - "Better" Classic-Craft - "Best"

List Highest Level _____

Product Number(s) Only: _____

Bonus Patio Door Incentive in addition to the entry doors listed above - Check:

SPD Sliding Patio Doors Fiberglass Sliding Patio Door

List Product Number _____

Lighting Controls List Price Paid **OR** Installed Price:

List/Retail:	Installed:		List/Retail:	Installed:
Shades: \$ _____	\$ _____	Maestro Dimmers: \$ _____	\$ _____	\$ _____
RadioRa2: \$ _____	\$ _____	GRAFIK Eye: \$ _____	\$ _____	\$ _____

Fireplaces Check:

Gas Qty: _____ Gas Model #'(s): _____

Wood Qty: _____ Wood Model #'(s): _____

Electric Qty: _____ Electric Model #'(s): _____

Fireplace Distributor: _____

Mantel & Surround: Only if purchased from Fireside Hearth & Home:

Mantel Qty: _____ Marble/Granite Surround Qty: _____

Paint If claiming for the first time, we need your Painter Information. Please call or email. Required to claim: Painter name & Paint Store where paint was purchased.

Check:

Painter Name & Phone #: _____

PPG Paints Store/Dealer: _____

Check: 1100-1500 Sq. Ft. 2001-2500 Sq. Ft.

1501-2000 Sq. Ft. 2501+ Sq. Ft.

To qualify for exterior rebate, home must be painted on minimum of 3 sides

Exterior:

Garage Doors

List Qty:	Single Car Doors - 10' wide or less	Glazed Single Car Doors - 10' wide or less	Double Car Doors - Over 10' wide	Glazed Double Car Doors - Over 10' wide
Non-Insulated				
Steel Back 1-3/8 & 2" Steel 2 Sides				
Steel Insulated Vinyl-Back				
Steel Overlay Collection				
Wood Carriage House Collection				
Avante/Canyon Ridge Collection				

Dealer: _____

Pex Plumbing Branch and Tee System

Check Product Used: Qickport Manifold System

Contractors Name: _____

HVAC Check:

Dealer/Contractor: _____

List Quantity Used (if more than 1 accessory please note):

Heat Only System Qty: _____ Air Cleaner Qty: _____

Complete HVAC System Qty: _____ Humidifier Qty: _____

Thermostat Qty: _____ Heat or Energy Recovery Ventilator Qty: _____

Zoning System Qty: _____ Power Generator Qty: _____

Radiant Floor Heating

Check Product Used: Mirror Defogger

Towel Warmer Floor Warming System If Bought Direct - Invoice #:

Installer Name: _____

Installer City & Phone: _____

Installer Quote #: _____

Lighting Please send in a copy of your lighting schedule or receipts.

To process this rebate, we will need to know the Progress fixtures put in the home and the quantity.

Residential Fire Sprinklers COMPLETE Tyco Rapid Response System is defined as utilizing Blazemaster CPVC & Tyco LFII Series Fire Sprinklers

If used, check: 0-2500 Sq. Ft. 2501+ Sq. Ft.

Installer & Phone: _____

If you are presently receiving any Manufacturer Rebates, you cannot "Double-Dip."

"Double Dipping" is receiving a rebate twice for the same purchase. Anyone found deliberately "Double Dipping" will be out of the Member Rebate Program and will forfeit any pending rebates. Please do not let this happen!



HBAMA Rebate Claim Form

The information below is needed for each home, remodeling project, or multi-family units completed.

Completion Date _____

Lot/Block or Address _____

Town/City _____

Builder Name _____

How to Claim

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 - Complete the Manufacturers used and leave the Manufacturers not used blank.
- Submit the Rebate Claim Form either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Claim Form.

Security

Check the Security Product Used:

- Honeywell V10 (Vista 10P)
- Honeywell V15 (Vista 15P)
- Honeywell V20 (Vista 20P)
- Honeywell 16-Bit Panel (Vista 128BP)



Please visit: www.HBArebates.com for all information on the Member Rebate Program

Subcontractor Name: _____

Skylights

List Qty of the Products Used:

VELUX® _____ Fixed _____ Operating _____ Solar Water Heating System

_____ Sun Tunnel _____ Electric Operating

Month of Purchase: _____ Supplier: _____

Structural Wiring

For a complete description of products, visit: www.hbarebates.com/legrand.html - List Qty Below:



Installer: _____

Supplier: _____

Legrand S/W System Solution: _____ Legrand Ultimate Hybrid Internet: _____

Legrand Basic Unity Home System: _____ Legrand Selective Call Intercom: _____

Legrand Unity Home System Kit: _____ Legrand Premium Camera: _____

Legrand Basic 5.1 Home Theater: _____ Legrand Basic Lighting: _____

Legrand Premium Wireless Internet: _____ Legrand Safety Lighting: _____

Legrand Basic Music: _____ Legrand Theater Lighting: _____

Legrand Premium Music: _____

Urethane & PVC Trim

FYPON Total Amount of Product Purchases: \$ _____

Vinyl Siding

List # of Squares of:



Traditional: _____ Shake: _____

Crane Board: _____ BellaStone: _____



Board & Batten: _____

Water Heater

Model #: _____



Installer: _____

Whirlpool Tubs

List Qty Used:



Luxury / Comfort Series **Signature Series**

Acrylic Soaking Bath: _____ Acrylic Baths: _____

Comfort Whirlpool Bath: _____ Acrylic Whirlpool Baths: _____

Pure Air Bath: _____

Luxury Whirlpool Bath: _____

Shower Bases: _____

Sedona Steam Shower Base: _____

Submit to Claims Department: P. O. Box 1073, Point Pleasant Beach, NJ 08742 or by Toll-Free Fax (800) 977-5591
Have Questions, Call Toll-Free: (866) 849-8400 or email at: info@hbarebates.com